

Profit™ Consultancy Company Profile



Profit Consultancy

Mar 20th, 2013

Profit™ Consultancy has an exceptional touch of quality, professionalism and devotion. Our key achievements rely on our ability to understand client's line of business and help them in selecting one of our professional consultants to achieve their defined goals.

The current team poses an excess of 60 years individually of experience in their respective field.



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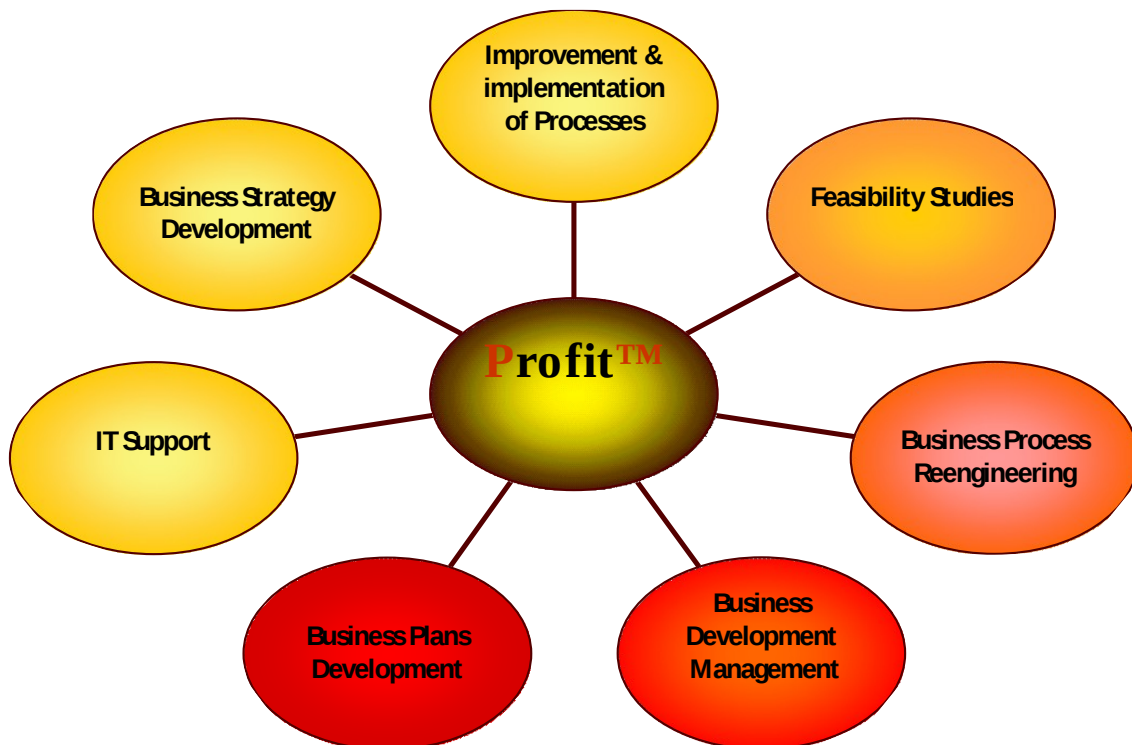
Who we are?

Profit™ Consultancy is an organization of highly experienced consultants who devoted themselves to contribute to the world of management through globally best practices.

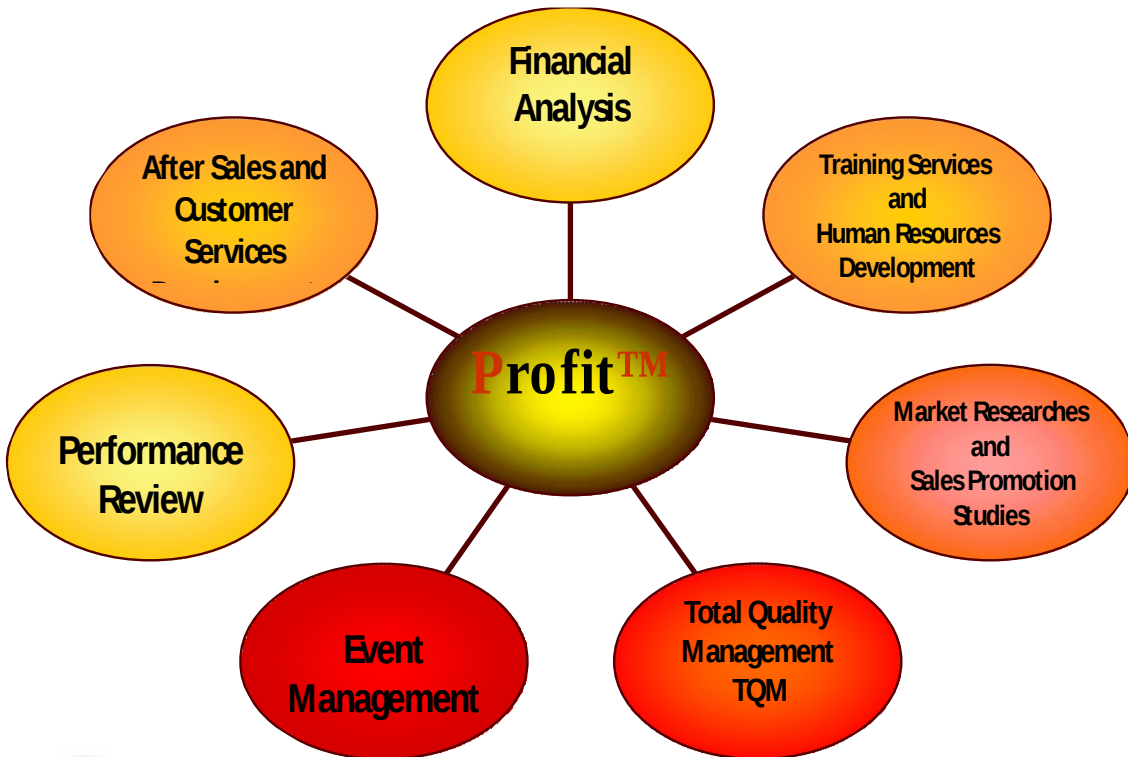
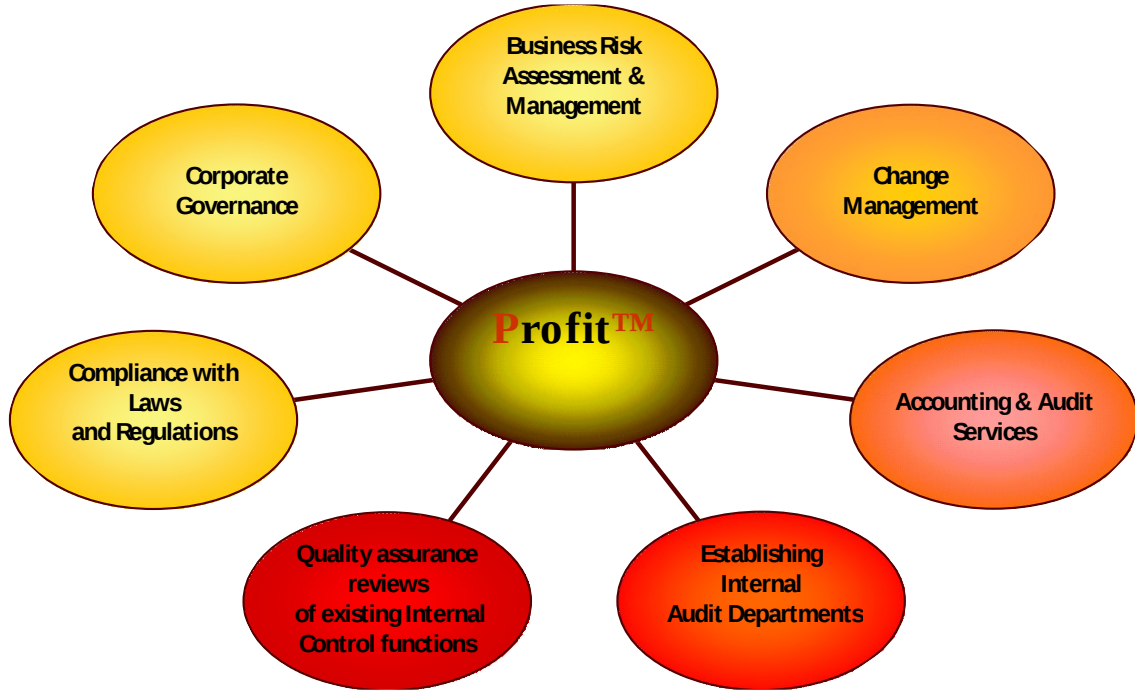


Profit™ Consultancy offers quality management consultancy services for the customers to enable them transforming their strategies into value added actions and practices that lead to performance excellence. We jointly work with our partners to build people capacity and develop talent for making the difference

Provided Services



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Objective

Our main objective is to partnership with each of our customers in collaborative initiatives successfully achieve their strategic and operational objectives and steering them on the road towards performance excellence

Vision

To be a global centre of excellence by providing value added consultancy services and exceeding customer expectations

Mission

We aim to be the number one solutions provider in each niche sector we service, through integrity, competence, innovation and execution. Commitment to our customers, employees and partners is the foundation of our mission



Values

Profit™ Consultancy team interacts internally and externally based on the Group business notions and values.

- Trust
- Team spirit and collaboration
- Integrity and accountability
- Reliability and Experience
- Creativity and innovation
- Quality customer service



Goals

Provide integrated management solutions to our customers.

Meet the diversified needs and requirements of the government and for profit sectors



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Enable organizations to enhance their strategic & operational performance

Deliver superior consultancy and assessment services to our customers.

Offer quality training to enable organizations to excel their performance.

Build people capacities and contribute to nationalization initiatives.

Clients

Our customers are our partners and one of the main reasons for our success. Some of the entities that used our expertise are:

- Abu Dhabi Music and Festival Foundation - UAE
- Emirates Western Oil Well Drilling & Maintenance Co. LLC
- Mansour Group Egypt
- KIA Motors – KSA
- Ministry of Finance – UAE
- TOTAL – UAE
- Alwan Alkhaleej Decoration Co, LLC
- Age holing Group, UAE
- Jumbo Plastic Industry LLC
- Chef Laziz Restaurant
- Shabeeh Al Reeh Holding Group
- Auto Spa Co. LLC



Why You Should Use Profit?

- When comparing our capabilities and proposed solutions to that of competitors, the benefits of choosing “Profit™ Consultancy” are
 - Receiving high level of improvement in the current business model.
 - Receiving Reliable service with lower implementation cost



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- Accomplishing objective in the targeted stretched time frame,
- In addition, “**Profit™ Consultancy**” is one of the few companies in the market who provides continuous monitoring of the project even after the service is delivered and the contractual relation is closed.
- One of our privileges is using a diverse team of expertise who has the international and local experience and knowledge to implement the service with the highest level of quality.

Our Consultancy Service Methodology

- **Understand Customer Needs**
 - The basic start point for our consultancy services is to clearly understand our customer needs and the background of the client organization. Such understanding will enable our team to choose the right path for providing the service.
 - This is conducted through the initial meeting with the client where all technical aspects are discussed.
- **Study and Analysis of the Problem symptoms**
 - “**Profit™ Consultancy**” team use the gathered information from the initial meeting to prepare a preliminary study of the client requirements where problem symptoms are analyzed and evaluated
 - The results of the preliminary study will determine the proper approach to be used in providing the service
 - The preliminary study and analysis are discussed with the client before any further steps.
- **Collecting and analyzing Information**
 - According to the outcome of step 2, further surveys are conducted by the consultancy team to build the main frame for the deliverables.
 - This requires continuous interacting between “**Profit™ Consultancy**” consultant and the Client team.



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- Regular updates will be provided to the client during the field work to assure the commitment to the time plan and to overcome any obstacle in the process (troubleshooting).
- **Study Consequence and Recommendation**
 - In this stage, the consultancy team drafts the final report of the required service and forwards it for “**Profit™ Consultancy**” quality team for revision.
 - The final report is discussed with the client to reach a mutual approval on the product
 - All Client recommendations are considered before the finalization of the process.
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- **Technical support and Training**
 - After the production phase is complete, the designated client employees receive the proper training on the product to assure the success of the process.
 - “**Profit™ Consultancy**” team provides the technical support to the project in all phases even after the finalization of the contractual relation.
- **Pilot and Evaluation**
 - As part of the service provided, a sample of inputs/outputs will be tested to confirm the desired results.
 - At the end of the test a full evaluation is conducted by both “**PROFIT CONSULTANCY**” quality team and the Client coordinators to highlight any deviations.



We Are Your Power

Profit™ Consultancy

